Those are just numbers. You want to talk about numbers? Take a look around you and take a good look around you. Are you like ninety-nine percent of the people around you? If you are, then you're in the wrong video my friend, you have to love success just as much because that's going to allow you to get up and go for it. Being scared to fail won't do anything, in fact when you love success and you start going for it(放手先前，努力争取), guess what happens? You're gonna fail, you're going to fail ten times, a hundred times, maybe even a thousand times, but that's okay.

那些只是数字而已。你想谈谈数字吗？环顾四周，好好看看周围的人，你跟你身边那99%的人一样吗？如果是，那你可能看错视频了。你要如饥似渴地渴望成功，因为那会让你奋不顾身去争取成功。惧怕失败是毫无益处的，事实上，当你渴望成功并开始努力争取时，你猜会发生什么？你很可能会失败，可能会失败十次、百次甚至一千次，但没关系。

Failure isn't permanent, falling isn't permanent, you get right back up（ 振作起来，站起来；） and keep going, and this time you're gonna be stronger, wiser and you'll be more driven（ 奋发努力的；发愤图强的；） than ever, and for every ten failures you'll land one success. You have to love success so much that you're willing to fail ten times before you can succeed once. That's how a winner does it.

失败不是永久的，摔倒也只是暂时的。你重新振作起来，坚持下去，这次你会比之前更加强大和明智，并且更能发愤图强。每次成功都是十次失败换来的，你必须非常渴望成功，以至于你为了成功一次，甘心承受十次失败的打击。这就是胜利者背后的心酸。

I want to explain the biggest myth（神话；虚构的人，虚构的事） that most people think leads them to success, and here's the myth, you might believe if you're scared to fail, you won't fail. Lies. Biggest myth ever and I believed it, you see, I always thought that being scared to fail in life would literally（差不多，简直） keep me from failing. I would look at the losers around me and I would say, sheesh, I never want to turn out like him. I really believe this train of thought（思路，连串的念头） would help me succeed, until one day, I was walking down the street, and I saw an old man, had a hat, suspenders（背带裤） and a cane, was about 80 years old.

我想澄清一下，绝大多数人对于成功的原因存在误解，他们认为：如果你害怕失败，那么你就不会失败。荒唐！我对此也曾深信不疑，我曾以为害怕生活中的失败，就会真的让我免于失败。看看我身边的失败者们，我告诉自己，我绝不想变成他们这样。我确信这套想法会让我成功，直到有一天，我走在大街上，看到一位大约80岁老人，他穿着背带裤，戴着一顶帽子，手里拄着拐杖。